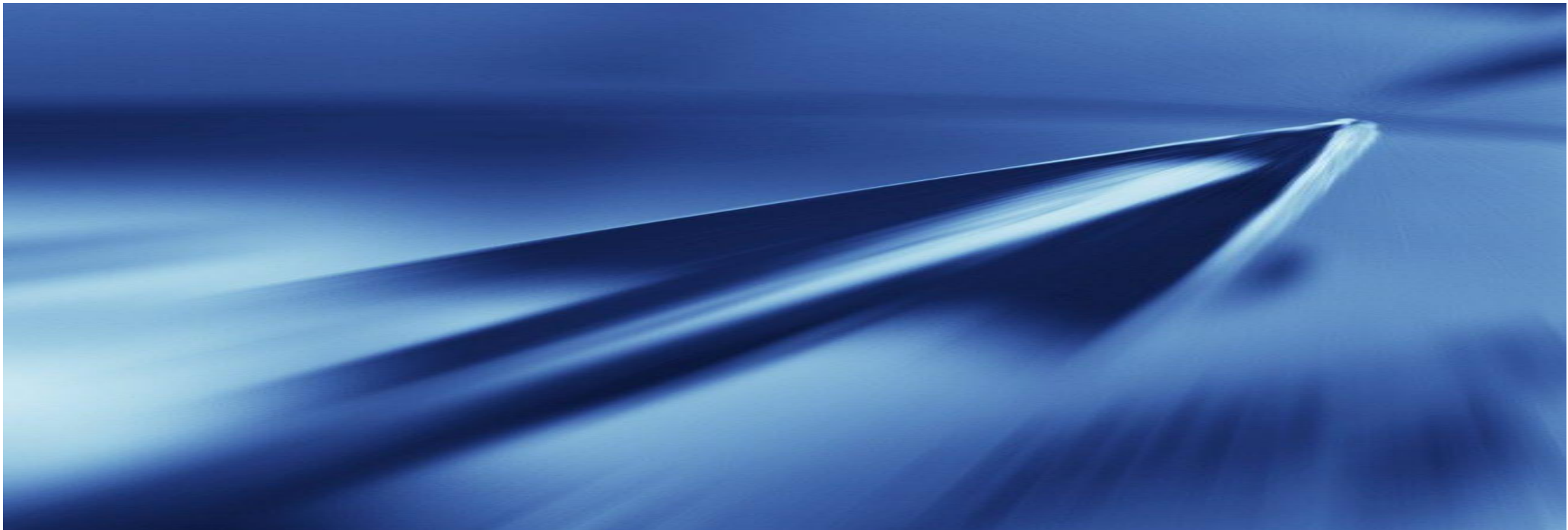


south east business
**INNOVATION
&GROWTH**

A specialist deliverer of

**Solutions
for Business**

Funded by
government



Introducing the Solent Innovation & Growth Team.

A new approach to promote regional business success.

Who are the IGT?

“Never before in history has innovation offered promise of so much to so many in so short a time.”

Bill Gates

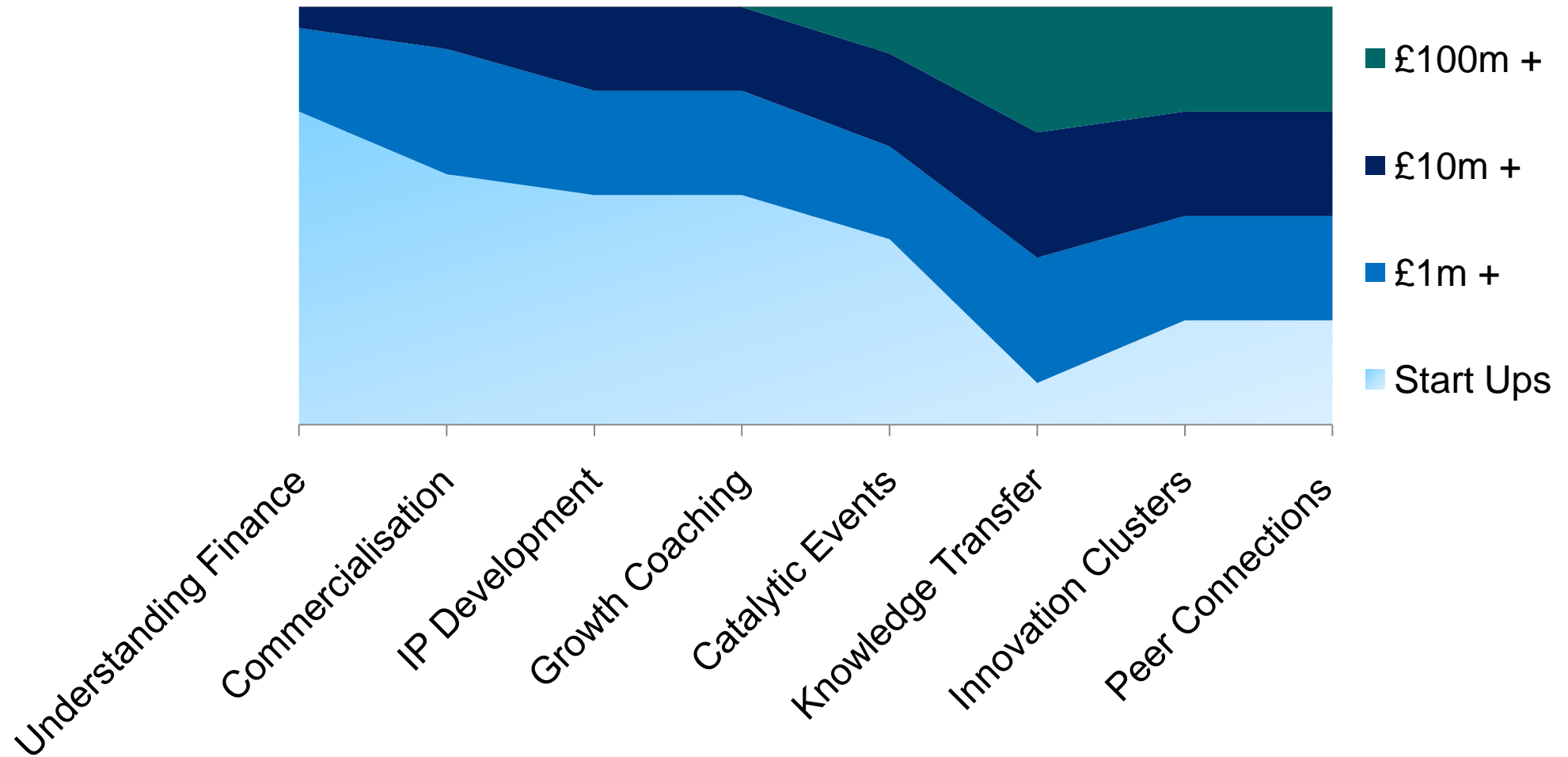




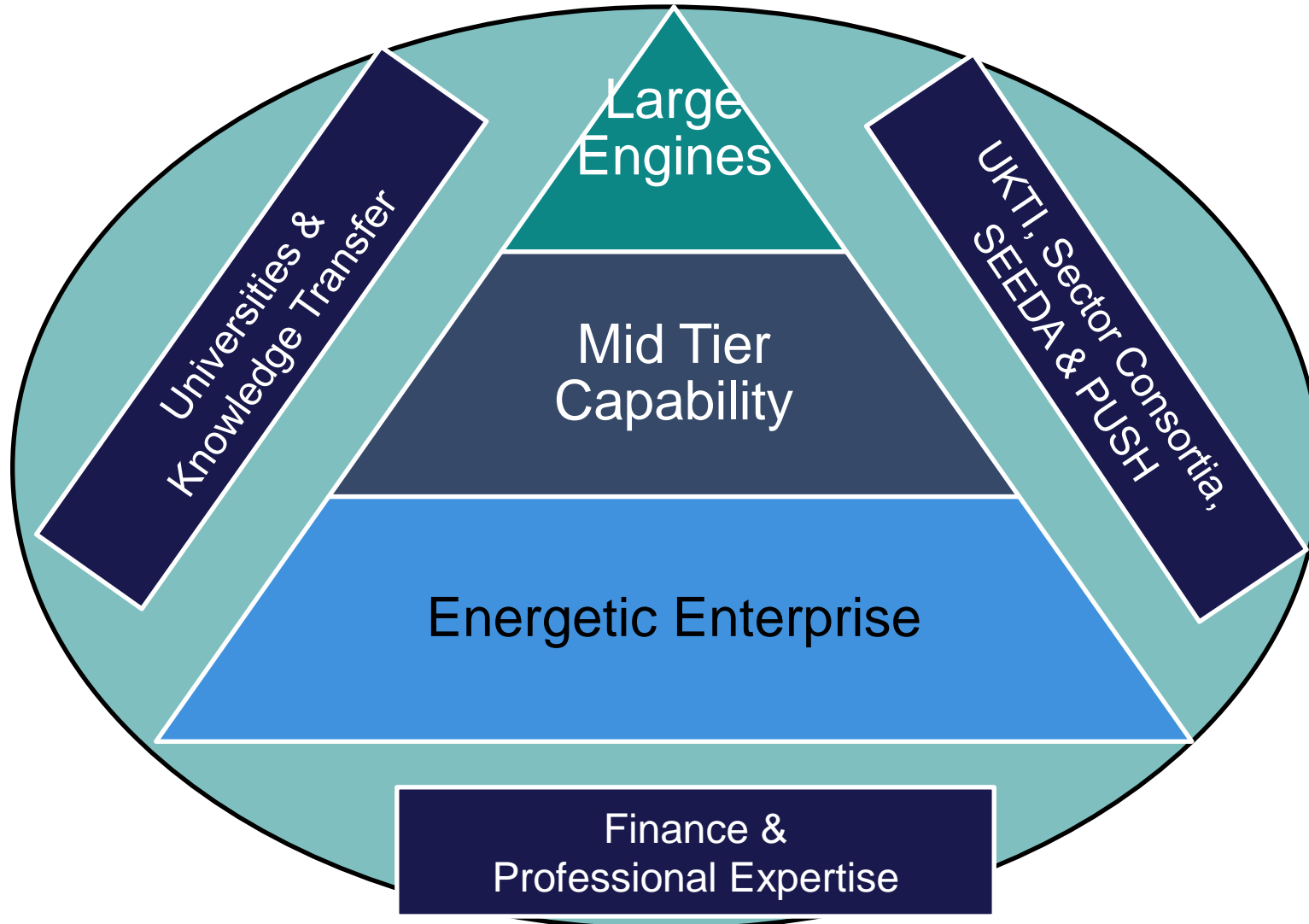
Faster Access to Intensive Support

1. **Planned interventions by Portfolio Directors, Mentors and Specialist Professionals...without charge**
2. **Helping business unlock their FULL potential**
 - ▶ **Exploitation of IP**
 - ▶ **Commercialisation & business planning**
 - ▶ **Access to finance**
 - ▶ **Open Innovation**
 - ▶ **Knowledge Transfer**

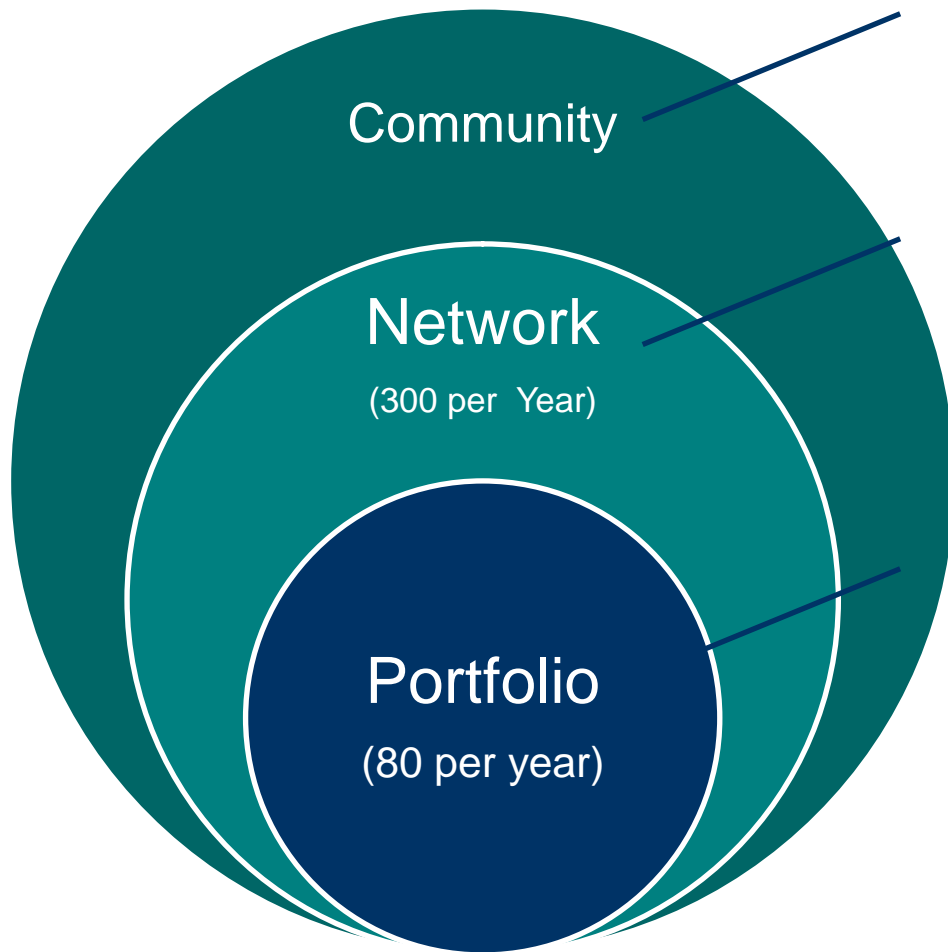
Opportunities for All



Innovation Clusters



How can Clients get involved?



A forum to make connections with other high growth companies, business partners

Form deeper relationships and access more detailed resources for business

Qualify for direct, intensive support to drive business forward



Working Closely with PUSH

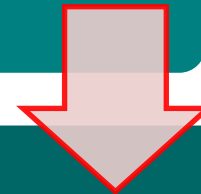
- 1. Stimulating business growth**
...regional sector and economic priorities
- 2. Working as partners to provide active client support**
...referred clients can gain significant support
- 3. Engagement in our key programmes**

As Easy As...

1

Make the Connection

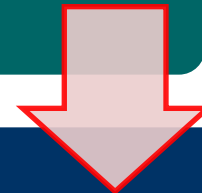
- Central email/contact point



2

Client Needs Evaluation

- In Depth Review by SIGT
- Collaborative approach

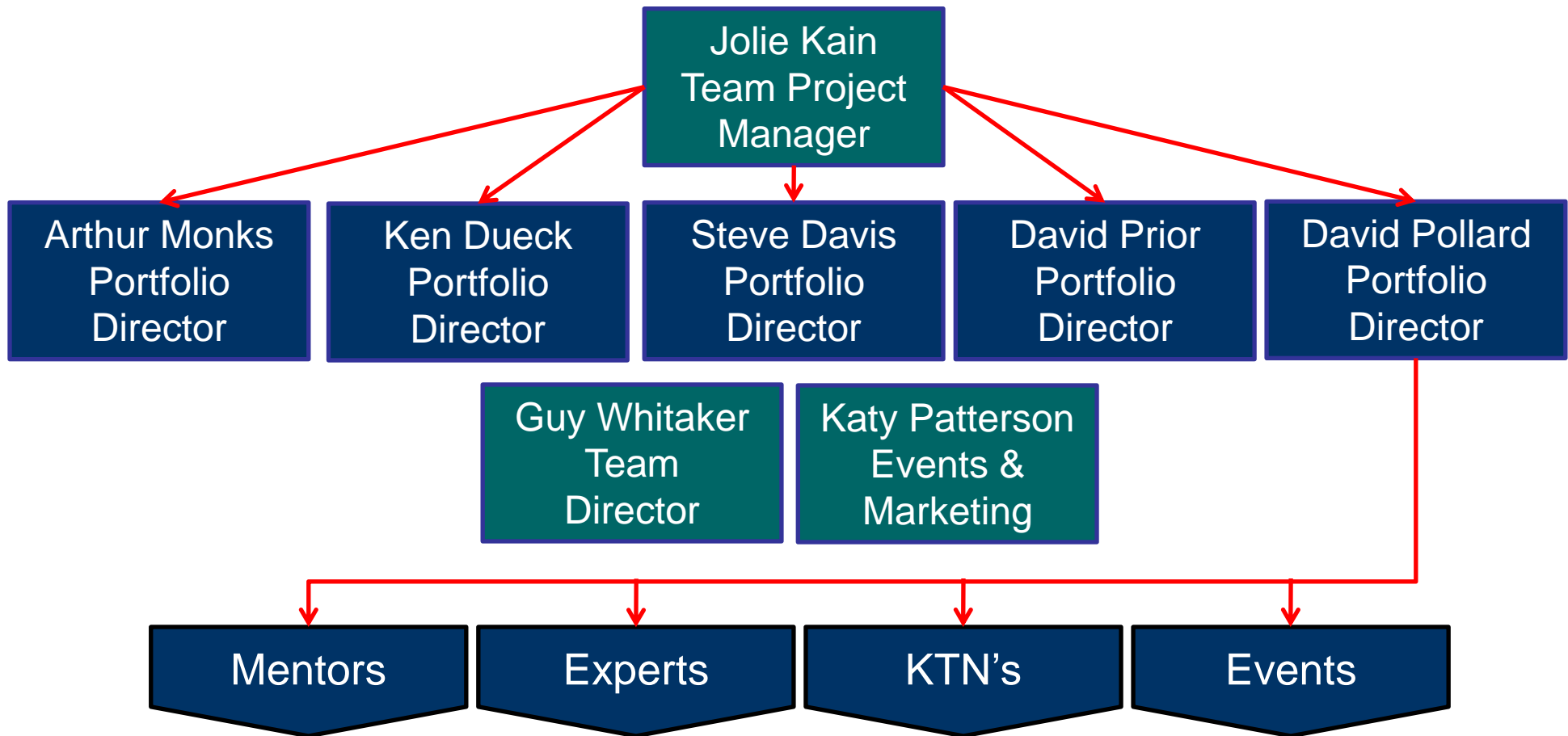


3

Action Plan Agreed

- Portfolio Client Status confirmed
- Support Implemented

Meet the Team



Working Together to Help Clients Innovate, Grow and Achieve More.



Contact Us.
Guy Whitaker, Team Director
guy.whitaker@innovationgrowth.co.uk

Hands On Support

| | Starting A High Growth Business | Coaching for High Growth | Innovation Advice & Guidance | Finance for Business | Business Collaboration Networks |
|--------------------|---------------------------------|------------------------------------|-------------------------------------|-------------------------------------|--|
| Hi Growth Start Up | Up to 3yrs PD + Mentoring | | | | Peer Networks, Events, Knowledge Transfer Support, Supply Chain Clusters |
| Step Change £1m + | | Up to 10 days over 10 month period | PD + Up to 5 Days Intensive Support | PD + Up to 5 Days Intensive Support | |
| Step Change £10m + | | | | | |
| Large Corporate | | | | | |



Promoting Knowledge Transfer

1. **TSB has £1bn to spend**
2. **UK companies** **3,000,000**
KT Projects **1,000**
3. **Awaken opportunity**
4. **Be 'KT Prepared' - connections, partners, process**
5. **Address concerns – IP ownership, response times**

Driving The Power of Knowledge

